

In this fact sheet total labor costs are compared with those of other countries. Salaries are from 2010 and in USD.

SALES REPRESENTATIVE

JOB DESCRIPTION:

Works on sales objectives within product range or assigned districts, pursues sales leads, promotes products, concludes orders, arranges internal sales logistics. Normal requirements: diploma, with 1-2 years of relevant experience.

	Total	Cost
Country	LOW	HIGH
US	43,000	65,000
France	40,000	51,000
Germany	40,000	49,000
United Kingdom	29,000	40,000
Ireland	26,000	38,000
Netherlands	29,000	37,000
Italy	37,000	44,000
Japan	52,000	76,000
BULGARIA	4,600	6,000

MANAGING DIRECTOR

JOB DESCRIPTION:

Heads an organization, with responsibilities covering production development, sales/marketing, finance and administration. Normal requirements: university degree with 5-12 years of relevant experience.

	Total	Cost
Country	LOW	HIGH
US	150,000	258,000
France	141,000	197,000
Germany	136,000	176,000
United Kingdom	130,000	185,000
Ireland	87,000	143,000
Netherlands	116,000	149,000
Italy	140,000	200,000
Japan	150,000	200,000
BULGARIA	15,000	40,000

PLUMBER

JOB DESCRIPTION:

This person is an expert in plumbing who is working alone or is an employee of a plumbing company.

	Total	Cost
Country	LOW	HIGH
US	43,000	65,000
France	33,000	49,000
Germany	28,000	40,000
United Kingdom	26,000	38,000
Ireland	87,000	143,000
Netherlands	25,000	35,000
Italy	26,000	42,000
Japan	52,000	76,000
BULGARIA	4,400	6,800